





















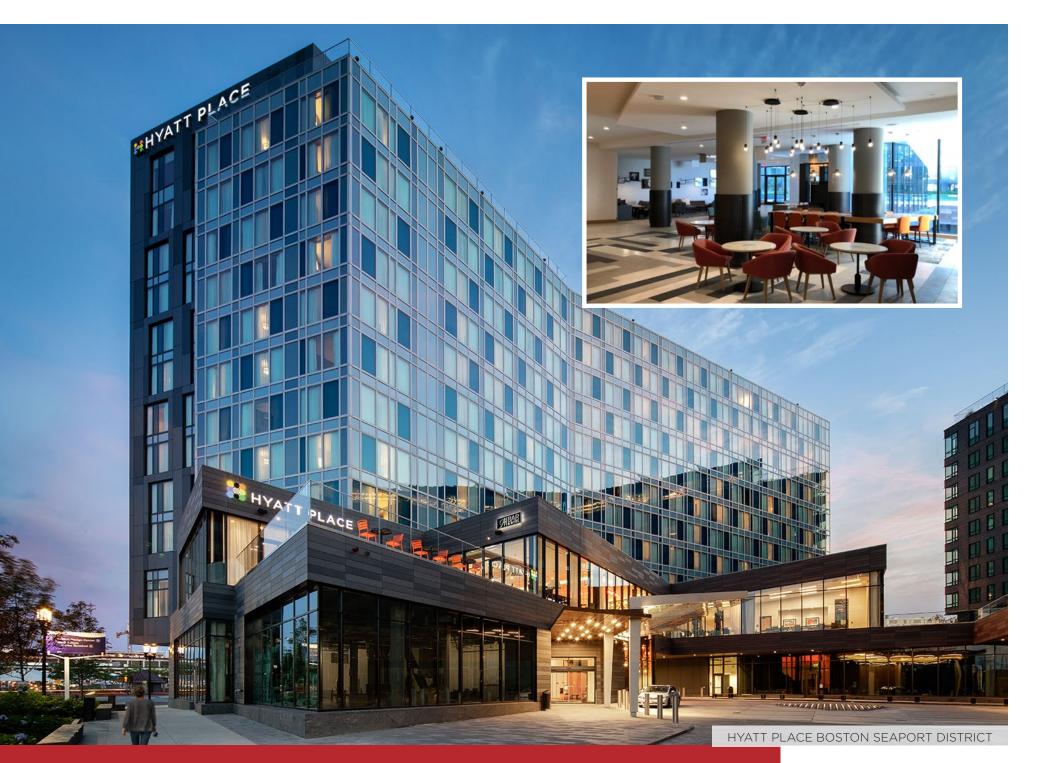
### Leader in Project Management and Mitigation Services

Committed to an Exceptional Client Experience









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## WHY CSL?

#### COMMITTED TO AN EXCEPTIONAL CLIENT EXPERIENCE

At CSL, our priority is ensuring that you have an exceptional experience throughout your project. Our projects – and our relationships – succeed with superior levels of trust, communication, professionalism, leadership, teamwork, and respect. With CSL, you're choosing more than a team of industry leaders. You're choosing partners who will have your best interest in mind. We thrive by building honest and accountable teams, driven to achieve extraordinary results for you.



# established in 2006

over \$15 billion and 1 billion sf planned & managed as CSL

> strong brand recognition and customer loyalty

CSL







Ed LeFlore and Marc Cammarota

When we take care of our clients, everything else falls into place. CSL ensures unparalleled service – you deserve nothing less.
– Marc and Ed

**?**?

SL

OUR

MASTER PLANNING

CLERK OF THE WORKS

### EXPERTISE

The right mix of personalized service and industry expertise

### **OUR TEAM**

With decades of experience in the construction industry, we know that different projects present various opportunities and challenges, and your dedicated CSL team is prepared to take on the unexpected. Each member of our talented team brings their unique viewpoint and expertise to your project. We take pride in attracting the industry's most valued professionals who are empowered to consistently deliver their best work. And we stand behind our commitment to Diversity, Equity, and Inclusion. Teamwork and support are at the heart of our company culture, driving the way we approach every project. Time and time again, we've seen that these are the most important gualities for achieving the best possible results for our clients.

#### OUR PEOPLE SET US APART

An exceptional client experience can only be realized by working with excellent people. We nurture and retain the best talent in the business through our unique professional development program, CSL EDGE (Education, Development, Growth, & Excellence). EDGE provides soft, technical, and work/life balance skills to new and existing employees, and helps foster a culture of excellence and growth. Does having better people make us different? Probably. Does it make your experience better? Absolutely.

### TAKE IT FROM US. HERE ARE SOME WORDS OUR CLIENTS USE TO DESCRIBE CSL.

66 experience expertise knowledge commitment integrity ownership trustworthy engaged good people unpretentious progressive team player honesty open respect real people best interest in mind professional collaborative your partner on my team support work for me transparent presence thorough careful protect your interest reliable effective conscientious diligent **99** 

FF&E

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### THE RIGHT MIX OF PERSONALIZED SERVICE AND INDUSTRY KNOWLEDGE

#### OUR CLIENTS

Alexandria Real Estate Analog Devices Anderson & Krieger Babson College Barkan Management Beaver Country Day School **Bentley University Boston University** Boys and Girls Club of Dorchester Brandeis University **Brooks School** Brown University **Buckingham Browne & Nichols** Cambria Hotel Carnegie Mellon University Carpenter & Company Charles Hotel & Charles Square College of the Holy Cross Conservation Law Foundation Curry College Cushing Academy Dana Farber Cancer Institute Davis Companies **Dewing Schmid Kearns** DivcoWest

Doctor Franklin Perkins School Emerson College Fay School Fidelity Investments Five Colleges, Inc. General Electric Glaukos Groton School Harvard Business School Harvard Divinity School Harvard Enterprise Research Campus Harvard Graduate School of Design Harvard Graduate School of Education Harvard Kennedy School Harvard Law School Harvard Medical School Harvard Planning & Project Management Harvard Real Estate Services Harvard School of Engineering & Applied Science Harvard School of Public Health Historic New England Hotel Buckminster Hyatt Hotels Corporation

Jones Street Development Laboure College Leggatt McCall Lincoln Institute of Land Policy Link Ventures **McWHINNEY** Milton Academy MIT Real Estate (MITIMCo) Mount Auburn Cemetery Mount Holyoke College NCP Management New England Conservatory Northeastern University Northfield Mt Hermon Novartis Oracle Peabody Essex Museum **Peabody Properties** Pembroke Peyser Development Group Phillips Exeter Academy Pinkerton Academy **Raffles Hotel** Related Beal Rhode Island School of Design Samuels & Associates

Sarepta Therapeutics Showa Boston Simmons College Simon Property Group Skidmore College Smith College South Shore Hospital St. Anselm College Summit Montessori The Noannet Group Tishman Speyer Tower Hill Tufts University Tufts University Medical School UMBA Amherst **UMBA** Dartmouth UMBA Lowell University of Rhode Island Waterstone Properties Wellesely College Wheaton College Wheelock College Woods Hole Oceanographic Institution

### TRUST

We share your vision and protect your interests

### OWNER'S REPRESENTATIVE/PROJECT MANAGEMENT

CSL is uniquely equipped to lead construction projects that are complex and challenging in scope. We lead teams, negotiate contracts, oversee budgets, and proactively protect our clients' interests. Our in-depth knowledge of design, construction, and business allows us to improve processes, reduce costs, maintain schedules and keep projects on track. But before we build anything, we establish a collaborative relationship with every owner. We can provide an Owner's Project Manager who will be the single point-of-contact for the life of the project. Our professional oversight allows the owner to step away from day-today operations, knowing with confidence that CSL is upholding their interests.





UMASS AMHERST LIFE SCIENCES LABORATORY

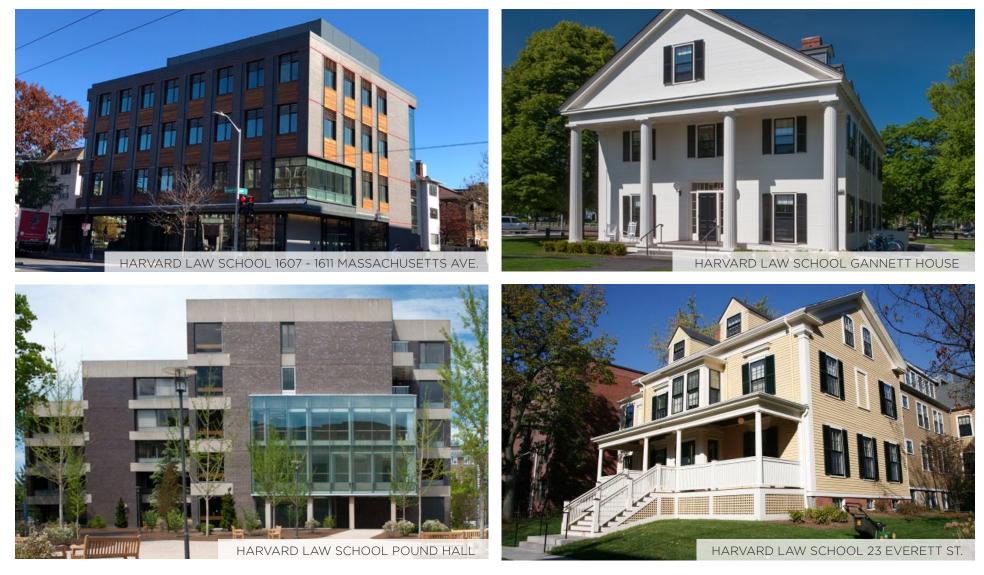
FRONT COVER

# JOURNEY DOWN MASS AVE

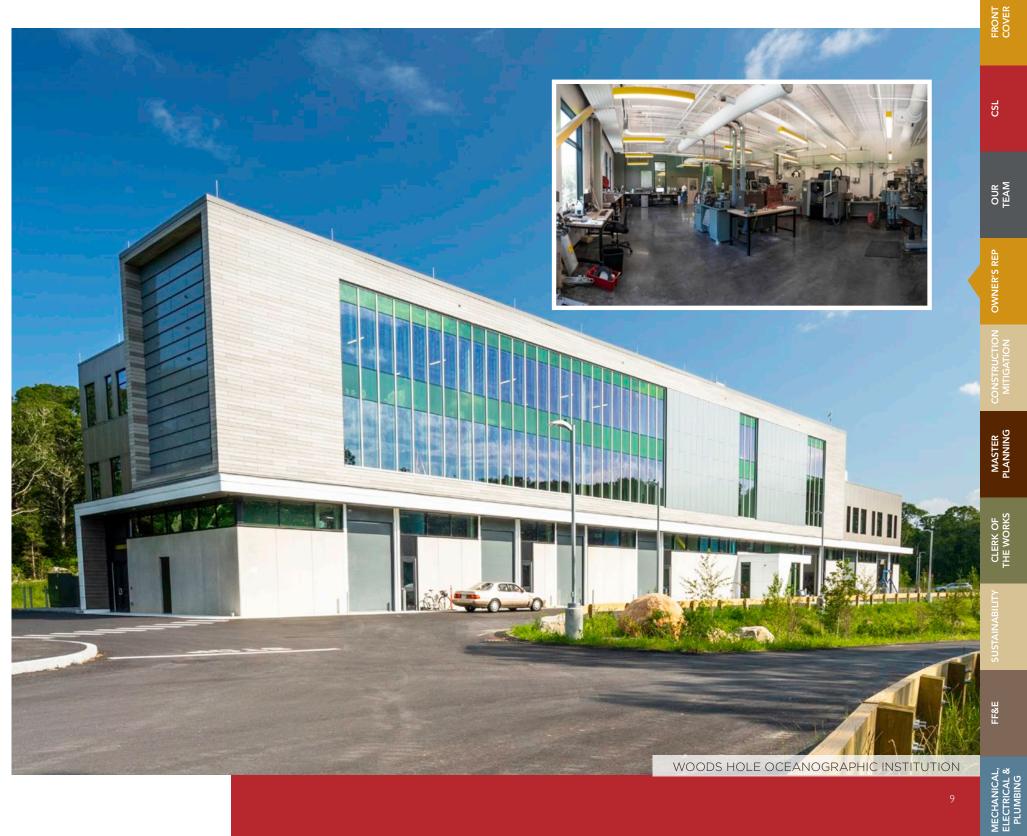
Impacting a community's main thoroughfare

#### PARTNERSHIP IN PROJECT DELIVERY

Among our extensive list of project engagements with repeat clients, CSL has worked with Harvard Law School to build, renovate, and restore major structures along Cambridge's historic Massachusetts Avenue. Our proactive community outreach efforts and relationships with local stakeholders and project teams resulted in multiple project successes for our client.



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#### OWNER'S REPRESENTATIVE/PROJECT MANAGEMENT





THE CHARLES HOTEL GUEST ROOM RENOVATIONS











In the world of developing and implementing projects from the initial ideas to the ribbon cutting, companies, individuals and institutions are put together to meet a common goal. This common goal is only reached successfully by having an effective team working to its full potential.

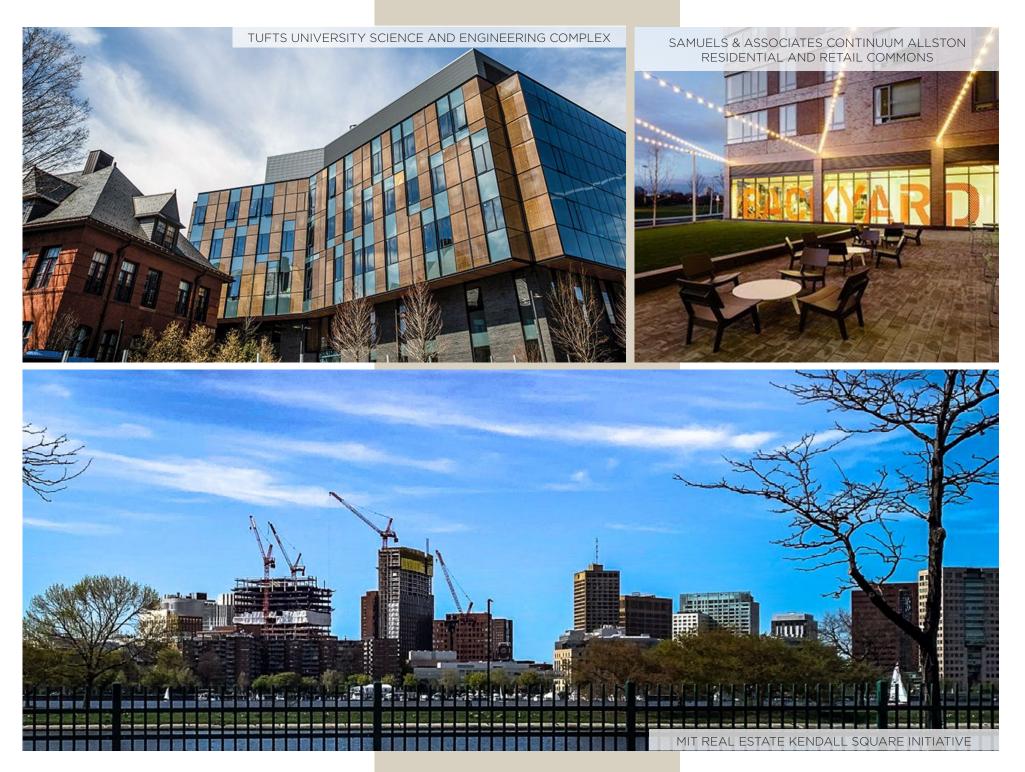
– CSL Leadership



FF&E

MASTER PLANNING

CLERK OF THE WORKS



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# COMMUNICATION

Every successful project is based on open lines of communication

#### CONSTRUCTION MITIGATION

CSL is the only firm with a formal, proven mitigation program. We communicate openly and transparently with all project stakeholders – from local residents to public works staff and civic leaders – to reduce the negative impacts that construction may create. Our dedication to resolving concerns and issues is evident in the way we engage the community. We use innovative communication tools including call centers to process complaints and answer questions, and online technologies to provide project updates, schedules, and logistics.



### HARVARD JOHN A. PAULSON SCHOOL OF ENGINEERING AND APPLIED SCIENCES (SEAS), SCIENCE AND ENGINEERING COMPLEX



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### EXPERIENCE

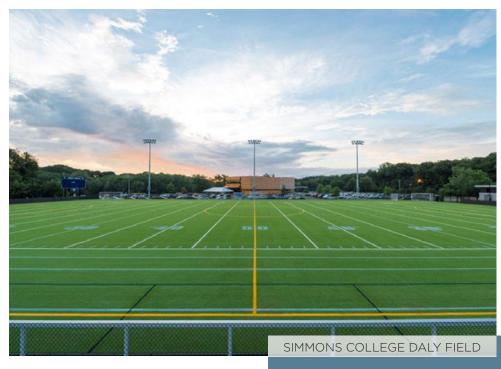
Ability to solve complex issues within a team and take a long-term perspective

#### MASTER PLANNING

One of the benefits of our deep and varied industry expertise is the ability to add value and solve problems even before a project begins. Many of our clients engage CSL early to lead master planning efforts and help set the direction for their campuses. Quite often, our master planning support moves immediately into project inception. At CSL, we believe in the ability to lead from anywhere – we show the same dedication to our clients' success at every level of every project.



BROOKS SCHOOL CENTER FOR THE ARTS









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CSL Consulting's depth of expertise, relevant knowledge of schools and pragmatic approach was a primary reason our project was an overwhelming success. They were instrumental in providing a top notch customer experience for our students, teachers, parents and neighbors while managing the many moving parts of a complex project that was tucked away in an urban, residential neighborhood.

– Buckingham, Browne & Nichols



CSL

MASTER PLANNING

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### INTEGRITY

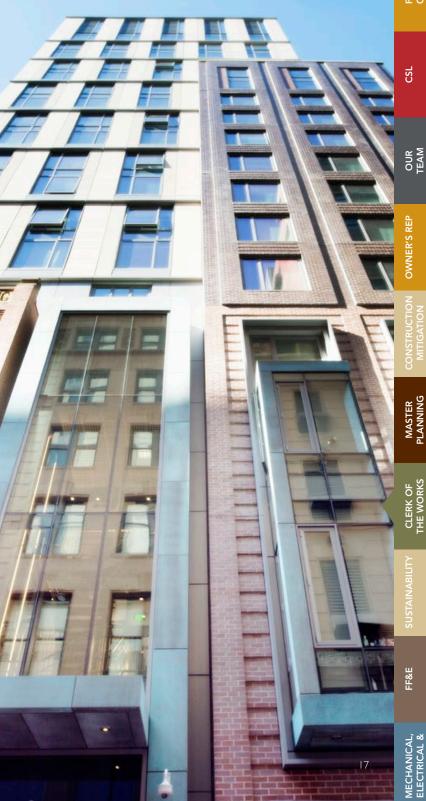
We are genuine in everything we say and do

### CLERK OF THE WORKS

CSL has the knowledge and expertise to support clients in the field with a resident engineer or clerk of the works. This position is dedicated to assuring the quality and progress of the project. And in some cases, it may be a position that is required by the local jurisdiction. A clerk of the works from CSL adds another level of project presence and commitment to your site's needs. In addition to their construction expertise, our field personnel are chosen for their ability to communicate clearly and concisely. They receive additional cross-training in mitigation to assist contractors with proactive planning and collaborate with clients on community outreach and scheduling disruptive activities.



DIVCOWEST CAMBRIDGE CROSSING BUILDING JK



EMERSON COLLEGE DORM 1-3 BOYLSTON STREET

## STEWARDSHIP

A commitment to leave the world in a better place than we found it

### FOCUSED ON BUILDING A BETTER TOMORROW

While we are unquestionably committed to providing unmatched service to our clients, we have one even more significant commitment: we strive to be a good steward of our planet and our community. We believe that a better future won't just happen; we have to build it. Our clients share this commitment. CSL can help you reach your environmental goals, including achieving LEED certification, installing green technology and reducing your carbon footprint with a NetZero building. We also support our non-profit clients by building communities in response to the need for more live, play, and work spaces.









FRONT COVER

Mechanical, Electrical & Plumbing



THE FIRST STANDALONE ICE ARENA IN THE COUNTRY TO RECEIVE LEED PLATINUM CERTIFICATION









Another thing I noticed about CSL, is that there is a great deal of loyalty in the people, and you need that. I don't know what the partners Marc and Ed are doing to ensure this, but it is great to see. In a company you have to keep your people happy, and it shows up in the field.

– Groton School



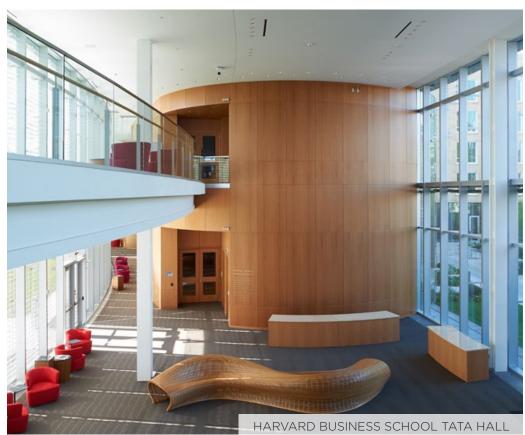
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### DEDICATION

Our work is done after you move in

### FF&E | RELOCATION MANAGEMENT | SCHEDULING

CSL has a broad range of expertise and experience. Our team can accommodate any of your needs throughout every phase of every project. We provide turnkey project management services, including FF&E/relocation and scheduling. We can also break out customized, stand-alone services as your needs dictate. No matter what services we provide, we do it not as a vendor, but as a partner committed to your success and always putting your best interests first.





CSL TEAM MEMBERS AT THE NEW FIDELITY SEAPORT BUILDING



### DILIGENT

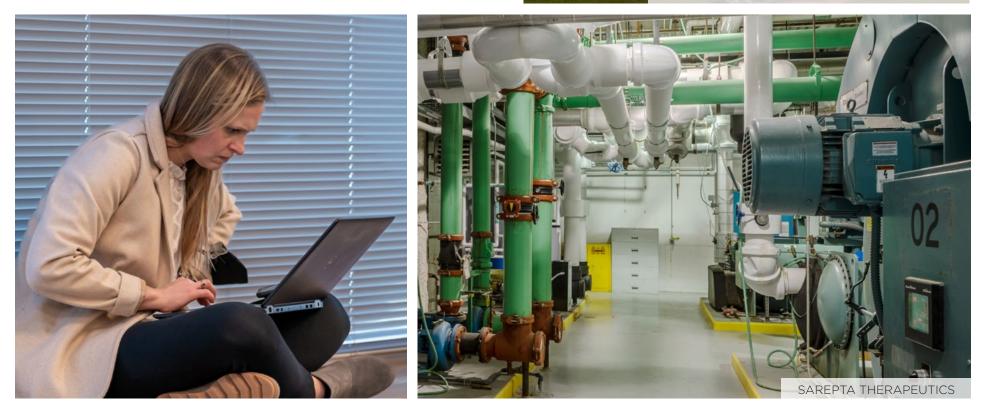
An unwavering commitment to doing what's best for you

#### MECHANICAL, ELECTRICAL, PLUMBING & FIRE PROTECTION

Our efforts to improve our clients' experience never stop, and that means we must continually grow our services to meet your changing needs. We added staff to support demand for mechanical, electrical, plumbing, and fire protection (MEP/FP) and missioncritical project management. We now have three managers on staff with over 70 years of MEP/FP experience who work closely with design teams to collaborate effectively and ensure the highest level of quality in your MEP/FP systems, including specialty building controls. This level of commitment to your experience and success truly sets us apart.



HARVARD BUSINESS SCHOOL KLARMAN HALL





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Thank you for everything you have done throughout this process, but particularly during this marathon of a process leading to our getting approval from the planning board. I know these projects have their joys and frustrations, but throughout your wise counsel, your willingness to adapt, your capacity to find better answers, your keeping us on budget and schedule, and so much else have made it a pleasure to work with CSL. -Harvard Kennedy School

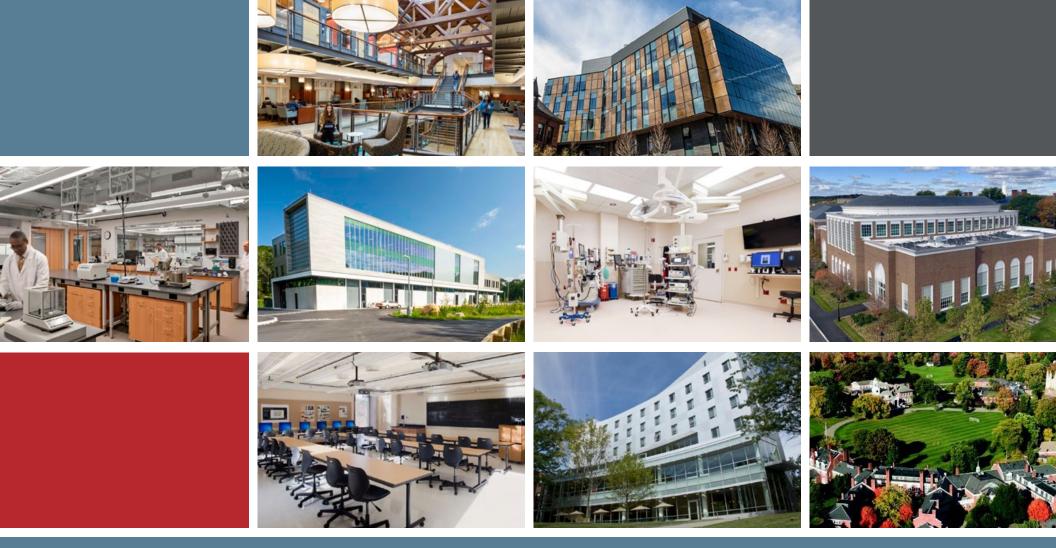
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CSL

OUR TEAM

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We're Proud of the Strong Relationships We've Built with Our Clients Along the Way.



in csl-consulting.com

#### HEADQUARTERS

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### (1) csl foundation

CSL Foundation provides support to children and teenagers facing health and life challenges in Massachusetts. Learn more about at csl-foundation.org